General Session 5: The Yin and Yang of Remote Employees

- 1. Do you have (have you ever had) any remote workers?
- 2. What were the indicators of a successful RW?
 - Do you have a test/assessment that you use to gauge possible success as a RW?
- 3. If you had RW in the past and no longer do, what caused the end?
- 4. What are the barriers to entry to have remote workers?
- 5. How do you train remote workers?
 - O Do you hire completely inexperienced new hires? If so, how do you train them? If not, why not?
- 6. How much on-site presence do you require? Is this requirement different from a brand new hire to an experienced person?
- 7. If you have not had success with RW are you willing to give it another try? What would you do differently next time?
- 8. Given the lack of qualified candidates, do you feel you will have to try a remote arrangement to find good employees?
- 9. Do you treat your remote workers the same as your on-site employees with respect to...
 - o Flexibility in work schedules?
 - o How you measure success?
 - o How/what you communicate internally
- 10. Do you do anything extra to ensure the success of a remote worker that you do not do for your on-site employees?
- 11. What technologies do you need to have in place for remote employees to be successful?