# X-TREME CROSS-TESTING 

## Presented by:

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## ASPPA

Coverage and Nondiscrimination

- Limits extent to which plans can be designed in favor of HCEs = must pass both coverage and nondiscrimination tests every plan year
- Coverage measures relative coverage of HCEs and NHCEs
- Nondiscrimination measures level of benefits provided to HCEs and NHCEs
- 401(a)(4) nondiscrimination test $=$ ER contributions
- ADP test = elective deferrals
-ACP test $=$ matching contributions $/$ after-tax


## ASPPA

## Plan Design Case Study

- Slip 'n Fall Orthopedics would like to establish a 401(k) plan for its employees. Slip ' $n$ Fall would like to maximize benefits for its 3 physicians while minimizing the cost for its 10 employees ( 2 of whom are HCEs). Slip 'n Fall does not believe NHCEs will be willing to defer under a 401(k) plan. What plan design would be a good fit for Slip 'n Fall?
- Safe harbor 401(k) plan
- New comparability cross-tested plan
- Cash balance plan

| $\overline{\text { ¢ }}$ ASPPA ${ }^{\text {a }}$ | EE Census |  |
| :---: | :---: | :---: |
| EE | Age | Comp |
| Dr. Hurtz | 55 | \$260,000 |
| Dr. Payne | 50 | \$260,000 |
| Dr. Akey | 44 | \$260,000 |
| HCE 1 | 40 | \$160,000 |
| HCE 2 | 30 | \$120,000 |
| NHCE 1 | 55 | \$100,000 |
| NHCE 2 | 50 | \$85,000 |
| NHCE 3 | 35 | \$47,000 |
| NHCE 4 | 35 | \$42,000 |
| NHCE 5 | 32 | \$42,000 |
| NHCE 6 | 38 | \$39,000 |
| NHCE 7 | 27 | \$30,000 |
| NHCE 8 | 24 | \$25,000 |
|  |  | \$1,470,000 |
|  |  |  |

## Cross-Tested Plan

- Contributions are allocated to participants based on allocation groups defined in plan
- Contribution allocated pro rata to all participants within each allocation group
- Prototype plans used to have limit on number of allocation groups that could be used
- Restriction eliminated with PPA
- Contributions are projected to testing age using interest rate between 7.5\% - 8.5\%


## Cross-Tested Plan

- Projected contributions are valued as an annuity at testing age
- Projected benefit is divided by compensation to calculate equivalent benefit accrual rate (EBAR)
- Plan is tested for nondiscrimination based on EBARs for each participant


## $\pi$ ASPPA

New Comp/SH 401(k) Plan

| EE | Age | Comp. | Deferral | Alloc. | Alloc $\%$ | Factor | Annuity | EBR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dr. Hurtz | 55 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ |  |  |  |
| Dr. Payne | 50 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ |  |  |  |
| Dr. Akey | 44 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ |  |  |  |
| HCE 1 | 40 | $\$ 160,000$ | $\$ 10,000$ |  |  |  |  |  |
| HCE 2 | 30 | $\$ 120,000$ | $\$ 12,000$ |  |  |  |  |  |
| NHCE 1 | 55 | $\$ 100,000$ | $\$ 3,000$ |  |  |  |  |  |
| NHCE 2 | 50 | $\$ 85,000$ | $\$ 0$ |  |  |  |  |  |
| NHCE 3 | 35 | $\$ 47,000$ | $\$ 0$ |  |  |  |  |  |
| NHCE 4 | 35 | $\$ 42,000$ | $\$ 0$ |  |  |  |  |  |
| NHCE 5 | 32 | $\$ 42,000$ | $\$ 0$ |  |  |  |  |  |
| NHCE 6 | 38 | $\$ 39,000$ | $\$ 0$ |  |  |  |  |  |
| NHCE 7 | 27 | $\$ 30,000$ | $\$ 0$ |  |  |  |  |  |
| NHCE 8 | 24 | $\$ 25,000$ | $\$ 0$ |  |  |  |  |  |
| Total | $\mathbf{\$ 1 , 4 7 0 , 0 0 0}$ | $\$ 77,500$ |  |  |  |  |  |  |

Slip 'n Fall makes a \$34,500 contribution for each of the $\mathbf{3}$ doctors to get them to $\$ 52,000$ maximum contribution (after deferrals)

## ASPPA

## Conversion Factor

## - Factor used to convert contribution to

 equivalent benefit rate (EBR) at testing age- Conversion factor:
- Project contribution to NRA at applicable interest rate (e.g., 8.5\%) $=$ Contribution * $1.085^{\wedge} \mathrm{N}$ where N is years to NRA
- Convert projected benefit to life annuity at age 65 based on applicable interest rate and mortality table (e.g., 8.5\% and UP 1984 table) $=7.9486$ annuity factor
- Example = Dr. Akey (age 44) has a conversion factor of 0.697805 (1.085^21 / 7.9486)


## Testing Age

- Testing age is usually NRA specified in plan = unless that age is not a "uniform NRA"
- What if EE has passed testing age?
- TR §1.401(a)(4)-12 requires current age to be testing age if EE has passed NRA
- TR §1.401(a)(4)-8(b)(1)(ii) provides plan does not fail merely because allocations are made at same rate for EEs who are older than testing age
- Supports use of factor at NRA for all ages after NRA
- Can plan use SSRA as testing age?
- TR §1.401(a)(4)-12 permits SSRA to be considered a uniform retirement age
- May wish to add language to plan document

| ASPPA |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EE | Age | Comp. | Deferral | Alloc. | Alloc \% | Factor | Annuity | EBR |
| Dr. Hurtz | 55 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 0.284451 | \$9,814 |  |
| Dr. Payne | 50 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 0.427716 | \$14,757 |  |
| Dr. Akey | 44 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 0.697805 | \$24,076 |  |
| HCE 1 | 40 | \$160,000 | \$10,000 |  |  |  |  |  |
| HCE 2 | 30 | \$120,000 | \$12,000 |  |  |  |  |  |
| NHCE 1 | 55 | \$100,000 | \$3,000 |  |  |  |  |  |
| NHCE 2 | 50 | \$85,000 | \$0 |  |  |  |  |  |
| NHCE 3 | 35 | \$47,000 | \$0 |  |  |  |  |  |
| NHCE 4 | 35 | \$42,000 | \$0 |  |  |  |  |  |
| NHCE 5 | 32 | \$42,000 | \$0 |  |  |  |  |  |
| NHCE 6 | 38 | \$39,000 | \$0 |  |  |  |  |  |
| NHCE 7 | 27 | \$30,000 | \$0 |  |  |  |  |  |
| NHCE 8 | 24 | \$25,000 | \$0 |  |  |  |  |  |
| Total |  | \$1,470,000 | \$77,500 |  |  |  |  |  |

Drs.' contribution is converted to annuity at age 65 by multiplying \$34,500 allocation times conversion factor

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## New Comp/SH 401(k) Plan

| EE | Age | Comp. | Deferral | Alloc. | Alloc $\%$ | Factor | Annuity | EBR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dr. Hurtz | 55 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | 0.284451 | $\$ 9,814$ | $3.78 \%$ |
| Dr. Payne | 50 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | 0.427716 | $\$ 14,757$ | $5.68 \%$ |
| Dr. Akey | 44 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | 0.697805 | $\$ 24,076$ | $9.26 \%$ |
| HCE 1 | 40 | $\$ 160,000$ | $\$ 10,000$ |  |  |  |  |  |
| HCE 2 | 30 | $\$ 120,000$ | $\$ 12,000$ |  |  |  |  |  |
| NHCE 1 | 55 | $\$ 100,000$ | $\$ 3,000$ |  |  |  |  |  |
| NHCE 2 | 50 | $\$ 85,000$ | $\$ 0$ |  |  |  |  |  |
| NHCE 3 | 35 | $\$ 47,000$ | $\$ 0$ |  |  |  |  |  |
| NHCE 4 | 35 | $\$ 42,000$ | $\$ 0$ |  |  |  |  |  |
| NHCE 5 | 32 | $\$ 42,000$ | $\$ 0$ |  |  |  |  |  |
| NHCE 6 | 38 | $\$ 39,000$ | $\$ 0$ |  |  |  |  |  |
| NHCE 7 | 27 | $\$ 30,000$ | $\$ 0$ |  |  |  |  |  |
| NHCE 8 | 24 | $\$ 25,000$ | $\$ 0$ |  |  |  |  |  |
| Total |  | $\$ \mathbf{1 7 0 , 0 0 0}$ | $\$ 77,500$ |  |  |  |  |  |

Drs.' contribution is converted to Equivalent Benefit Rate (EBR) by dividing annuity at age 65 by compensation $(\$ 260,000)$

## ASPPA

## Minimum Gateway Requirements

- Gateway test = to use "cross-testing" for discrimination testing, plan must satisfy one of "gateway" tests:
- All benefiting NHCEs must receive at least 5\% allocation (based on §415(c) compensation) OR
- Lowest allocation to any NHCE must be at least $1 / 3$ of highest allocation to any HCE (based on any definition of $\S 414(\mathrm{~s})$ compensation)
- Example. If highest HCE rate is $\mathbf{1 2 \%}$, lowest NHC rate must be 4\%. If highest HCE rate is $18 \%$, lowest NHC rate must be 5\%.

| ASPPA |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EE | Age | Comp. | Deferral | Alloc. | Alloc \% | Factor | Annuity | EBR |
| Dr. Hurtz | 55 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 0.284451 | \$9,814 | 3.78\% |
| Dr. Payne | 50 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 0.427716 | \$14,757 | 5.68\% |
| Dr. Akey | 44 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 0.697805 | \$24,076 | 9.26\% |
| HCE 1 | 40 | \$160,000 | \$10,000 |  |  |  |  |  |
| HCE 2 | 30 | \$120,000 | \$12,000 |  |  |  |  |  |
| NHCE 1 | 55 | \$100,000 | \$3,000 | \$4,430 | 4.43\% |  |  |  |
| NHCE 2 | 50 | \$85,000 | \$0 | \$3,766 | 4.43\% |  |  |  |
| NHCE 3 | 35 | \$47,000 | \$0 | \$2,082 | 4.43\% |  |  |  |
| NHCE 4 | 35 | \$42,000 | \$0 | \$1,861 | 4.43\% |  |  |  |
| NHCE 5 | 32 | \$42,000 | \$0 | \$1,861 | 4.43\% |  |  |  |
| NHCE 6 | 38 | \$39,000 | \$0 | \$1,728 | 4.43\% |  |  |  |
| NHCE 7 | 27 | \$30,000 | \$0 | \$1,329 | 4.43\% |  |  |  |
| NHCE 8 | 24 | \$25,000 | \$0 | \$1,108 | 4.43\% |  |  |  |
| Total |  | \$1,470,000 | \$77,500 |  |  |  |  |  |
| Slip 'n Fall must make a contribution on behalf of all NHCEs equal to 4.43\% of compensation ( $1 / 3$ of $13.27 \%$ ) |  |  |  |  |  |  |  |  |


| ASPPA ${ }^{\circ}$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| New Connm PMMA |  |  |  |  |  |  |  |  |
| EE | Age | Comp. | Deferral | Alloc. | Alloc \% | Factor | Annuity | EBR |
| Dr. Hurtz | 55 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 0.284451 | \$9,814 | 3.78\% |
| Dr. Payne | 50 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 0.427716 | \$14,757 | 5.68\% |
| Dr. Akey | 44 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 0.697805 | \$24,076 | 9.26\% |
| HCE 1 | 40 | \$160,000 | \$10,000 |  |  |  |  |  |
| HCE 2 | 30 | \$120,000 | \$12,000 |  |  |  |  |  |
| NHCE 1 | 55 | \$100,000 | \$3,000 | \$4,430 | 4.43\% | 0.284451 | \$1,260 | 1.26\% |
| NHCE 2 | 50 | \$85,000 | \$0 | \$3,766 | 4.43\% | 0.427716 | \$1,611 | 1.90\% |
| NHCE 3 | 35 | \$47,000 | \$0 | \$2,082 | 4.43\% | 1.454124 | \$3,028 | 6.44\% |
| NHCE 4 | 35 | \$42,000 | \$0 | \$1,861 | 4.43\% | 1.454124 | \$2,706 | 6.44\% |
| NHCE 5 | 32 | \$42,000 | \$0 | \$1,861 | 4.43\% | 1.857337 | \$3,456 | 8.23\% |
| NHCE 6 | 38 | \$39,000 | \$0 | \$1,728 | 4.43\% | 1.138446 | \$1,967 | 5.04\% |
| NHCE 7 | 27 | \$30,000 | \$0 | \$1,329 | 4.43\% | 2.792797 | \$3,712 | 12.37\% |
| NHCE 8 | 24 | \$25,000 | \$0 | \$1,108 | 4.43\% | 3.567210 | \$3,951 | 15.80\% |
| Total |  | \$1,470,000 | \$77,500 |  |  |  |  |  |

EEs' allocations are converted to EBRs by multiplying allocation by conversion factor to get annuity at age 65 and dividing by compensation


New Comp/SH 401(k) Plan

| EE | Age | Comp. | Deferral | Alloc. | Alloc $\%$ | Factor | Annuity | EBR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dr. Hurtz | 55 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | 0.284451 | $\$ 9,814$ | $3.78 \%$ |
| Dr. Payne | 50 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | 0.427716 | $\$ 14,757$ | $5.68 \%$ |
| Dr. Akey | 44 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | 0.697805 | $\$ 24,076$ | $9.26 \%$ |
| HCE 1 | 40 | $\$ 160,000$ | $\$ 10,000$ | $\$ 21,232$ | $13.27 \%$ | 0.967059 | $\$ 20,533$ | $12.83 \%$ |
| HCE 2 | 30 | $\$ 120,000$ | $\$ 12,000$ | $\$ 15,924$ | $13.27 \%$ | 2.186504 | $\$ 34,818$ | $29.02 \%$ |
| NHCE 1 | 55 | $\$ 100,000$ | $\$ 3,000$ | $\$ 4,430$ | $4.43 \%$ | 0.284451 | $\$ 1,260$ | $1.26 \%$ |
| NHCE 2 | 50 | $\$ 85,000$ | $\$ 0$ | $\$ 3,766$ | $4.43 \%$ | 0.427716 | $\$ 1,611$ | $1.90 \%$ |
| NHCE 3 | 35 | $\$ 47,000$ | $\$ 0$ | $\$ 2,082$ | $4.43 \%$ | 1.454124 | $\$ 3,028$ | $6.44 \%$ |
| NHCE 4 | 35 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | 1.454124 | $\$ 2,706$ | $6.44 \%$ |
| NHCE 5 | 32 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | 1.857337 | $\$ 3,456$ | $8.23 \%$ |
| NHCE 6 | 38 | $\$ 39,000$ | $\$ 0$ | $\$ 1,728$ | $4.43 \%$ | 1.138446 | $\$ 1,967$ | $5.04 \%$ |
| NHCE 7 | 27 | $\$ 30,000$ | $\$ 0$ | $\$ 1,329$ | $4.43 \%$ | 2.792797 | $\$ 3,712$ | $12.37 \%$ |
| NHCE 8 | 24 | $\$ 25,000$ | $\$ 0$ | $\$ 1,108$ | $4.43 \%$ | 3.567210 | $\$ 3,951$ | $15.80 \%$ |
| Total |  | $\$ 1,470,000$ | $\$ 77,500$ | $\$ 158,821$ |  |  |  |  |

## ASPPA

New Comp/SH 401(k) Plan

| EE | Age | Comp. | Deferral | Alloc. | Alloc $\%$ | Factor | Annuity | EBR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dr. Hurtz | 55 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | 0.284451 | $\$ 9,814$ | $3.78 \%$ |
| Dr. Payne | 50 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | 0.427716 | $\$ 14,757$ | $5.68 \%$ |
| Dr. Akey | 44 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | 0.697805 | $\$ 24,076$ | $9.26 \%$ |
| HCE 1 | 40 | $\$ 160,000$ | $\$ 10,000$ | $\$ 0$ | $0 \%$ | 0.967059 | $\$ 0$ | $0 \%$ |
| HCE 2 | 30 | $\$ 120,000$ | $\$ 12,000$ | $\$ 0$ | $0 \%$ | 2.186504 | $\$ 0$ | $0 \%$ |
| NHCE 1 | 55 | $\$ 100,000$ | $\$ 3,000$ | $\$ 4,430$ | $4.43 \%$ | 0.284451 | $\$ 1,260$ | $1.26 \%$ |
| NHCE 2 | 50 | $\$ 85,000$ | $\$ 0$ | $\$ 3,766$ | $4.43 \%$ | 0.427716 | $\$ 1,611$ | $1.90 \%$ |
| NHCE 3 | 35 | $\$ 47,000$ | $\$ 0$ | $\$ 2,082$ | $4.43 \%$ | 1.454124 | $\$ 3,028$ | $6.44 \%$ |
| NHCE 4 | 35 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | 1.454124 | $\$ 2,706$ | $6.44 \%$ |
| NHCE 5 | 32 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | 1.857337 | $\$ 3,456$ | $8.23 \%$ |
| NHCE 6 | 38 | $\$ 39,000$ | $\$ 0$ | $\$ 1,728$ | $4.43 \%$ | 1.138446 | $\$ 1,967$ | $5.04 \%$ |
| NHCE 7 | 27 | $\$ 30,000$ | $\$ 0$ | $\$ 1,329$ | $4.43 \%$ | 2.792797 | $\$ 3,712$ | $12.37 \%$ |
| NHCE 8 | 24 | $\$ 25,000$ | $\$ 0$ | $\$ 1,108$ | $4.43 \%$ | 3.567210 | $\$ 3,951$ | $15.80 \%$ |
| Total |  | $\$ \mathbf{1 , 4 7 0 , 0 0 0}$ | $\$ 77,500$ | $\$ \mathbf{1 2 1 , 6 6 5}$ |  |  |  |  |

## $\pi$ ASPPA

New Comp/SH 401(k) Plan

| EE | Age | Comp. | Deferral | Alloc. | Alloc $\%$ | Factor | Annuity | EBR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dr. Hurtz | 55 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | 0.284451 | $\$ 9,814$ | $3.78 \%$ |
| Dr. Payne | 50 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | 0.427716 | $\$ 14,757$ | $5.68 \%$ |
| Dr. Akey | 44 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | 0.697805 | $\$ 24,076$ | $9.26 \%$ |
| HCE 1 | 40 | $\$ 160,000$ | $\$ 10,000$ | $\$ 7,088$ | $4.43 \%$ | 0.967059 | $\$ 6,855$ | $4.28 \%$ |
| HCE 2 | 30 | $\$ 120,000$ | $\$ 12,000$ | $\$ 5,316$ | $4.43 \%$ | 2.186504 | $\$ 11,624$ | $9.69 \%$ |
| NHCE 1 | 55 | $\$ 100,000$ | $\$ 3,000$ | $\$ 4,430$ | $4.43 \%$ | 0.284451 | $\$ 1,260$ | $1.26 \%$ |
| NHCE 2 | 50 | $\$ 85,000$ | $\$ 0$ | $\$ 3,766$ | $4.43 \%$ | 0.427716 | $\$ 1,611$ | $1.90 \%$ |
| NHCE 3 | 35 | $\$ 47,000$ | $\$ 0$ | $\$ 2,082$ | $4.43 \%$ | 1.454124 | $\$ 3,028$ | $6.44 \%$ |
| NHCE 4 | 35 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | 1.454124 | $\$ 2,706$ | $6.44 \%$ |
| NHCE 5 | 32 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | 1.857337 | $\$ 3,456$ | $8.23 \%$ |
| NHCE 6 | 38 | $\$ 39,000$ | $\$ 0$ | $\$ 1,728$ | $4.43 \%$ | 1.138446 | $\$ 1,967$ | $5.04 \%$ |
| NHCE 7 | 27 | $\$ 30,000$ | $\$ 0$ | $\$ 1,329$ | $4.43 \%$ | 2.792797 | $\$ 3,712$ | $12.37 \%$ |
| NHCE 8 | 24 | $\$ 25,000$ | $\$ 0$ | $\$ 1,108$ | $4.43 \%$ | 3.567210 | $\$ 3,951$ | $15.80 \%$ |
| Total |  | $\$ \mathbf{1 , 4 7 0 , 0 0 0}$ | $\$ 77,500$ | $\$ \mathbf{1 3 4 , 0 6 9}$ |  |  |  |  |



New Comp/SH 401(k) Plan

| EE | Age | Comp. | Deferral | Alloc. | Alloc $\%$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Dr. Hurtz | 55 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ |
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| HCE 1 | 40 | $\$ 160,000$ | $\$ 10,000$ | $\$ 7,088$ | $4.43 \%$ |
| HCE 2 | 30 | $\$ 120,000$ | $\$ 12,000$ | $\$ 5,316$ | $4.43 \%$ |
| NHCE 1 | 55 | $\$ 100,000$ | $\$ 3,000$ | $\$ 4,430$ | $4.43 \%$ |
| NHCE 2 | 50 | $\$ 85,000$ | $\$ 0$ | $\$ 3,766$ | $4.43 \%$ |
| NHCE 3 | 35 | $\$ 47,000$ | $\$ 0$ | $\$ 2,082$ | $4.43 \%$ |
| NHCE 4 | 35 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ |
| NHCE 5 | 32 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ |
| NHCE 6 | 38 | $\$ 39,000$ | $\$ 0$ | $\$ 1,728$ | $4.43 \%$ |
| NHCE 7 | 27 | $\$ 30,000$ | $\$ 0$ | $\$ 1,329$ | $4.43 \%$ |
| NHCE 8 | 24 | $\$ 25,000$ | $\$ 0$ | $\$ 1,108$ | $4.23 \%$ |
| Total |  | $\$ \mathbf{1 , 4 7 0 , 0 0 0}$ | $\$ \mathbf{7 7 , 5 0 0}$ | $\$ 134,069$ |  |

Plan must be tested under general nondiscrimination test on the basis of EBRs

## ASPPA

## General Nondiscrimination

- Applies if plan fails to satisfy safe harbor nondiscrimination test
- Each HCE rate group must satisfy a minimum coverage test under Code §410(b)
- Rate group includes all equal or higher allocation or equivalent benefit rates
- Rate groups may be expressed as allocation rates or equivalent benefit rates (crosstesting)
- Allocation rate $=\frac{\text { allocation }}{\mathbf{4 1 4}(\mathrm{s}) \text { comp }}$


## ASPPA ${ }^{\circ}$

## Coverage Tests

- Ratio test

$$
\frac{\text { NHC benefiting \% } \% ~}{\text { HCE benefiting \% }} \geq
$$

- Average benefits test
- Nondiscriminatory classification test
- Average benefit percentage test (ABPT)


## ASPPA ${ }^{\circ}$

## Nondiscriminatory Classification Test

- Use same ratio as under ratio test
- Must satisfy safe harbor percentage
- Safe harbor and unsafe harbor determined based on NHCE concentration \% [total NHCEs / total employees]
- Use mid-point between safe harbor and unsafe harbor percentage from chart
- Midpoint between safe harbor and unsafe harbor is never above 45\%


## ASPPA

Nondiscriminatory Classification Test

| NHCE concent. | SH \% | UH \% | Midpoint | NHCE concent. | SH \% | UH \% | Midpoint |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $0-60$ | 50.00 | 40.00 | 45.00 | 80 | 35.00 | 25.00 | 30.00 |
| 61 | 49.25 | 39.25 | 44.25 | 81 | 34.25 | 24.25 | 29.25 |
| 62 | 48.50 | 38.50 | 43,50 | 82 | 33.50 | 23.50 | 28.50 |
| 63 | 47.75 | 37.75 | 42.75 | 83 | 32.75 | 22.75 | 27.75 |
| 64 | 47,00 | 37.00 | 42.00 | 84 | 32.00 | 22.00 | 27.00 |
| 65 | 46.25 | 36.25 | 41.25 | 85 | 31.25 | 21.25 | 26.25 |
| 66 | 45.50 | 35.50 | 40.50 | 86 | 30.50 | 20.00 | 25.50 |
| 67 | 44.75 | 34.75 | 39.75 | 87 | 29.75 | 20.00 | 24.875 |
| 68 | 44.00 | 34.00 | 39.00 | 88 | 29.00 | 20.00 | 24.50 |
| 69 | 43.25 | 33.25 | 38.25 | 89 | 28.25 | 20.00 | 24.125 |
| 70 | 42.50 | 32.50 | 37.50 | 90 | 27.50 | 20.00 | 23.75 |
| 71 | 41.75 | 31.75 | 36.75 | 91 | 26.75 | 20.00 | 23.375 |
| 72 | 41.00 | 31.00 | 36.00 | 92 | 26.00 | 20.00 | 23.00 |
| 73 | 40.25 | 30.25 | 35.25 | 93 | 25.25 | 20.00 | 22.625 |
| 74 | 39.50 | 29.50 | 34.50 | 94 | 24.50 | 20.00 | 22.25 |
| 75 | 38.75 | 28.75 | 33.75 | 95 | 23.75 | 20.00 | 21.875 |
| 76 | 38.00 | 28.00 | 33.00 | 96 | 23.00 | 20.00 | 21.50 |
| 77 | 37.25 | 27.25 | 32.25 | 97 | 22.25 | 20.00 | 21.125 |
| 78 | 36.50 | 26.50 | 31.50 | 98 | 21.50 | 20.00 | 20.750 |
| 79 | 35.75 | 25.75 | 30.75 | 99 | 20.75 | 20.00 | 20.375 |

## ASPPA

Average Benefit Percentage Test

- Average benefits provided to NHCEs must be at least 70\% of average benefits provided to HCEs
- NHCE avg. benefit percentage

$$
\geq 70 \%
$$

HCE avg. benefit percentage

- Must include benefits under all plans of the employer $=$ including 401(k)/401(m) plans
- May test on basis of allocations or equivalent benefit rates (EBRs)


## ASPPA

## Rate Group Testing

- NHCE concentration \% = 8/13 = 61.54\%


## ASPPA

## Nondiscriminatory Classification Test

| NHCE concent. | SH \% | UH \% | Midpoint | NHCE concent. | SH \% | UH \% | Midpoint |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0-60 | 50.00 | 40.00 | 45.00 | 80 | 35.00 | 25.00 | 30.00 |
| 61 | 49.25 | 39.25 | 44.25 | 81 | 34.25 | 24.25 | 29.25 |
| 62 | 48.50 | 38.50 | 43,50 | 82 | 33.50 | 23.50 | 28.50 |
| 63 | 47.75 | 37.75 | 42.75 | 83 | 32.75 | 22.75 | 27.75 |
| 64 | 47,00 | 37.00 | 42.00 | 84 | 32.00 | 22.00 | 27.00 |
| 65 | 46.25 | 36.25 | 41.25 | 85 | 31.25 | 21.25 | 26.25 |
| 66 | 45.50 | 35.50 | 40.50 | 86 | 30.50 | 20,00 | 25.50 |
| 67 | 44.75 | 34.75 | 39.75 | 87 | 29.75 | 20.00 | 24.875 |
| 68 | 44.00 | 34.00 | 39.00 | 88 | 29.00 | 20.00 | 24.50 |
| 69 | 43.25 | 33.25 | 38.25 | 89 | 28.25 | 20.00 | 24.125 |
| 70 | 42.50 | 32.50 | 37.50 | 90 | 27.50 | 20.00 | 23.75 |
| 71 | 41.75 | 31.75 | 36.75 | 91 | 26.75 | 20.00 | 23.375 |
| 72 | 41.00 | 31.00 | 36.00 | 92 | 26.00 | 20.00 | 23.00 |
| 73 | 40.25 | 30.25 | 35.25 | 93 | 25.25 | 20.00 | 22.625 |
| 74 | 39.50 | 29.50 | 34.50 | 94 | 24.50 | 20.00 | 22.25 |
| 75 | 38.75 | 28.75 | 33.75 | 95 | 23.75 | 20.00 | 21.875 |
| 76 | 38.00 | 28.00 | 33.00 | 96 | 23.00 | 20.00 | 21.50 |
| 77 | 37.25 | 27.25 | 32.25 | 97 | 22.25 | 20.00 | 21.125 |
| 78 | 36.50 | 26.50 | 31.50 | 98 | 21.50 | 20.00 | 20.750 |
| -79 | 35.75 | 25.75 | 30.75 | -99 | 20.75 | 20.00 | 20.375 |

ASPPA ${ }^{\circ}$

## Rate Group Testing

- NHCE concentration \% = 8/13 = 61.54\%
- Midpoint \% = 44.25\%

| $\pi \mathrm{ASPPA}$ | M | O1n | SH | 11 | P |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EE | Age | Comp. | Deferral | Alloc. | Alloc \% | EBR |
| Dr. Hurtz | 55 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 3.78\% |
| Dr. Payne | 50 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 5.68\% |
| Dr. Akey | 44 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 9.26\% |
| HCE 1 | 40 | \$160,000 | \$10,000 | \$7,088 | 4.43\% | 4.28\% |
| HCE 2 | 30 | \$120,000 | \$12,000 | \$5,316 | 4.43\% | 9.69\% |
| NHCE 1 | 55 | \$100,000 | \$3,000 | \$4,430 | 4.43\% | 1.26\% |
| NHCE 2 | 50 | \$85,000 | \$0 | \$3,766 | 4.43\% | 1.90\% |
| NHCE 3 | 35 | \$47,000 | \$0 | \$2,082 | 4.43\% | 6.44\% |
| NHCE 4 | 35 | \$42,000 | \$0 | \$1,861 | 4.43\% | 6.44\% |
| NHCE 5 | 32 | \$42,000 | \$0 | \$1,861 | 4.43\% | 8.23\% |
| NHCE 6 | 38 | \$39,000 | \$0 | \$1,728 | 4.43\% | 5.04\% |
| NHCE 7 | 27 | \$30,000 | \$0 | \$1,329 | 4.43\% | 12.37\% |
| NHCE 8 | 24 | \$25,000 | \$0 | \$1,108 | 4.43\% | 15.80\% |
| Total |  | \$1,470,000 | \$77,500 | \$134,069 |  |  |
| Plan must be tested under general nondiscrimination test on the basis of EBRs |  |  |  |  |  |  |

## ASPPA ${ }^{\circ}$

## Rate Group Testing

NHCE concentration \% = 8/13 = 61.54\%

- Midpoint \% = 44.25\%
- HCE $2=9.69 \%$ rate group $\quad-$ HCE $1=4.28 \%$ rate group

NHCE $\%=2 / 8=25 \% \quad 125 \% \quad$ NHCE $\%=6 / 8=75 \%=93.75 \%$
HCE \% = $1 / 5=20 \% \quad 125 \%$ HCE $\%=4 / 5=80 \%$

- Dr. Akey $=9.26 \%$ rate group - Dr. Hurtz $=3.78 \%$ rate group

$$
\text { NHCE } \%=2 / 8=25 \% \text { NHCE } \%=6 / 8=75 \%
$$

- Dr. Payne $=5.68 \%$ rate group
$\begin{aligned} & \text { NHCE } \%=5 / 8=62.5 \% \\ & -H C E \%=3 / 5=60 \%\end{aligned}=104.17 \%$

|  | $M$ | (0) | S 1 | $1 /$ | D |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EE | Age | Comp. | Deferral | Alloc. | Alloc \% | EBR |
| Dr. Hurtz | 55 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 3.78\% |
| Dr. Payne | 50 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 5.68\% |
| Dr. Akey | 44 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 9.26\% |
| HCE 1 | 40 | \$160,000 | \$10,000 | \$7,088 | 4.43\% | 4.28\% |
| HCE 2 | 30 | \$120,000 | \$12,000 | \$5,316 | 4.43\% | 9.69\% |
| NHCE 1 | 55 | \$100,000 | \$3,000 | \$4,430 | 4.43\% | 1.26\% |
| NHCE 2 | 50 | \$85,000 | \$0 | \$3,766 | 4.43\% | 1.90\% |
| NHCE 3 | 35 | \$47,000 | \$0 | \$2,082 | 4.43\% | 6.44\% |
| NHCE 4 | 35 | \$42,000 | \$0 | \$1,861 | 4.43\% | 6.44\% |
| NHCE 5 | 32 | \$42,000 | \$0 | \$1,861 | 4.43\% | 8.23\% |
| NHCE 6 | 38 | \$39,000 | \$0 | \$1,728 | 4.43\% | 5.04\% |
| NHCE 7 | 27 | \$30,000 | \$0 | \$1,329 | 4.43\% | 12.37\% |
| NHCE 8 | 24 | \$25,000 | \$0 | \$1,108 | 4.43\% | 15.80\% |
| Total |  | \$1,470,000 | \$77,500 | \$134,069 |  |  |
| Plan must be tested under general nondiscrimination test on the basis of |  |  |  |  |  |  |
| EBRs |  |  |  | resene. May | miedo dostu | ruspspenisam |



New Comp/SH 401(k) Plan

| EE | Age | Comp. | Deferral | Alloc. | Alloc $\%$ | EBR | Adj. EBR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dr. Hurtz | 55 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $3.78 \%$ | $5.69 \%$ |
| Dr. Payne | 50 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $5.68 \%$ | $8.55 \%$ |
| Dr. Akey | 44 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $9.26 \%$ | $13.96 \%$ |
| HCE 1 | 40 | $\$ 160,000$ | $\$ 10,000$ | $\$ 7,088$ | $4.43 \%$ | $4.28 \%$ | $10.33 \%$ |
| HCE 2 | 30 | $\$ 120,000$ | $\$ 12,000$ | $\$ 5,316$ | $4.43 \%$ | $9.69 \%$ | $31.55 \%$ |
| NHCE 1 | 55 | $\$ 100,000$ | $\$ 3,000$ | $\$ 4,430$ | $4.43 \%$ | $1.26 \%$ | $2.11 \%$ |
| NHCE 2 | 50 | $\$ 85,000$ | $\$ 0$ | $\$ 3,766$ | $4.43 \%$ | $1.90 \%$ | $1.90 \%$ |
| NHCE 3 | 35 | $\$ 47,000$ | $\$ 0$ | $\$ 2,082$ | $4.43 \%$ | $6.44 \%$ | $6.44 \%$ |
| NHCE 4 | 35 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | $6.44 \%$ | $6.44 \%$ |
| NHCE 5 | 32 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | $8.23 \%$ | $8.23 \%$ |
| NHCE 6 | 38 | $\$ 39,000$ | $\$ 0$ | $\$ 1,728$ | $4.43 \%$ | $5.04 \%$ | $5.04 \%$ |
| NHCE 7 | 27 | $\$ 30,000$ | $\$ 0$ | $\$ 1,329$ | $4.43 \%$ | $12.37 \%$ | $12.37 \%$ |
| NHCE 8 | 24 | $\$ 25,000$ | $\$ 0$ | $\$ 1,108$ | $4.43 \%$ | $15.80 \%$ | $15.80 \%$ |
| Total |  | $\$ 1,470,000$ | $\$ 77,500$ | $\$ 134,069$ |  |  |  |

Average Benefits Percentage Test (ABPT) must include deferrals and ER contributions

## Rate Group Testing

- Average benefit percentage test = average HCE benefits must not be more than $\mathbf{7 0 \%}$ of average NHCE benefits
- Must include deferrals in average benefits
- Average benefit percentage test
- NHCE ratio $=(2.11 \%+1.90 \%+6.44 \%+6.44 \%$ $+8.23 \%+5.04 \%+12.37 \%+15.80 \%) / 8=$ 7.29\%
- HCE ratio $=(5.69 \%+8.55 \%+13.96 \%+10.33 \%$ $+31.55 \%) / 5=14.02 \%$
- Average benefit ratio $=7.29 \% / 14.02 \%=52 \%$


## ASPPA ${ }^{\circ}$

## Correction Options

- Increase contributions to NHCEs in order to satisfy ABPT
- Does plan need to be amended to increase benefits?
- Depends on plan design = e.g., separate groups
- If so, can plan be amended after end of plan year?


## ASPPA

## §1.401(a)(4)-11(g) Amendment

- Can amend plan within $91 / 2$ months after end of Plan Year to correct violation
- Amendment may not reduce benefits under Plan
- Increase in benefits must satisfy 401(a)(4) independently
- Always satisfied if increase is for NHCEs only
- Amendment must have substance - cannot apply increase to terminated nonvested EEs
- Can amend plan to provide additional contribution necessary to pass discrimination


## Correction Options

- Increase contributions to NHCEs in order to satisfy ABPT
- Does plan need to be amended to increase benefits?
- Depends on plan design = e.g., separate groups
- If so, can plan be amended after end of plan year?
- Can amendment provide for increased benefits to specific employees by name?
- Could plan be amended to reduce contributions to HCEs?
- If haven't made contributions = could reduce contributions to satisfy coverage test



## ASPPA ${ }^{\circ}$

New Comp/SH 401(k) Plan

| EE | Age | Comp. | Deferral | Alloc. | Alloc $\%$ | EBR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adj. EBR |  |  |  |  |  |  |
| Dr. Hurtz | 55 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $3.78 \%$ |
| Dr. Payne | 50 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $5.68 \%$ |
| Dr. Akey | 44 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $9.26 \%$ |
| HCE 1 | 40 | $\$ 160,000$ | $\$ 10,000$ | $\$ 7,088$ | $4.43 \%$ | $4.28 \%$ |
| HCE 2 | 30 | $\$ 120,000$ | $\$ 12,000$ | $\$ 5,316$ | $4.43 \%$ | $9.69 \%$ |
| NHCE 1 | 55 | $\$ 100,000$ | $\$ 3,000$ | $\$ 6,000$ | $6.00 \%$ | $1.71 \%$ |
| NHCE 2 | 50 | $\$ 85,000$ | $\$ 0$ | $\$ 5,100$ | $6.00 \%$ | $2.57 \%$ |
| NHCE 3 | 35 | $\$ 47,000$ | $\$ 0$ | $\$ 2,820$ | $6.00 \%$ | $8.73 \%$ |
| NHCE 4 | 35 | $\$ 42,000$ | $\$ 0$ | $\$ 2,520$ | $6.00 \%$ | $8.73 \%$ |
| NHCE 5 | 32 | $\$ 42,000$ | $\$ 0$ | $\$ 2,520$ | $6.00 \%$ | $11.14 \%$ |
| NHCE 6 | 38 | $\$ 39,000$ | $\$ 0$ | $\$ 2,340$ | $6.00 \%$ | $6.83 \%$ |
| NHCE 7 | 27 | $\$ 30,000$ | $\$ 0$ | $\$ 1,800$ | $6.00 \%$ | $16.76 \%$ |
| NHCE 8 | 24 | $\$ 25,000$ | $\$ 0$ | $\$ 1,500$ | $6.00 \%$ | $21.40 \%$ |
| Total |  | $\mathbf{\$ 1 , 4 7 0 , 0 0 0}$ | $\$ 77,500$ | $\$ \mathbf{1 4 0 , 5 0 4}$ |  | $21.73 \%$ |

Could provide additional contribution to all NHCEs in sufficient amount to satisfy ABPT

## ASPPA ${ }^{\circ}$

## Rate Group Testing

- Average benefit percentage test = average HCE benefits must not be more than 70\% of average NHCE benefits
- Must include deferrals in average benefits


## - Average benefit percentage test

- NHCE ratio $=(2.56 \%+2.57 \%+8.73 \%+8.73 \%$ $+11.14 \%+6.83 \%+16.76 \%+21.40 \%) / 8=$ 9.84\%
- HCE ratio $=(5.69 \%+8.55 \%+13.96 \%+10.33 \%$ $+31.55 \%) / 5=14.02 \%$
- Average benefit ratio = 9.84\% / 14.02\% = 70.19\%


## ASPPA ${ }^{\circ}$

## New Comp/SH 401(k) Plan

| EE | Age | Comp. | Deferral | Alloc. | Alloc \% | EBR | Adj. EBR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dr. Hurtz | 55 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 3.78\% | 5.69\% |
| Dr. Payne | 50 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 5.68\% | 8.55\% |
| Dr. Akey | 44 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 9.26\% | 13.96\% |
| HCE 1 | 40 | \$160,000 | \$10,000 | \$7,088 | 4.43\% | 4.28\% | 10.33\% |
| HCE 2 | 30 | \$120,000 | \$12,000 | \$5,316 | 4.43\% | 9.69\% | 31.55\% |
| NHCE 1 | 55 | \$100,000 | \$3,000 | \$4,430 | 4.43\% | 1.26\% | 2.11\% |
| NHCE 2 | 50 | \$85,000 | \$0 | \$3,766 | 4.43\% | 1.90\% | 1.90\% |
| NHCE 3 | 35 | \$47,000 | \$0 | \$2,082 | 4.43\% | 6.44\% | 6.44\% |
| NHCE 4 | 35 | \$42,000 | \$0 | \$1,861 | 4.43\% | 6.44\% | 6.44\% |
| NHCE 5 | 32 | \$42,000 | \$0 | \$1,861 | 4.43\% | 8.23\% | 8.23\% |
| NHCE 6 | 38 | \$39,000 | \$0 | \$1,728 | 4.43\% | 5.04\% | 5.04\% |
| NHCE 7 | 27 | \$30,000 | \$0 | \$1,329 | 4.43\% | 12.37\% | 12.37\% |
| NHCE 8 | 24 | \$25,000 | \$0 | \$2,538 | 10.15\% | 36.21\% | 36.21\% |
| Total |  | \$1,470,000 | \$77,500 | \$135,166 |  |  |  |

Could provide additional benefits only to NHCE8 sufficient to satisfy ABPT

## ASPPA ${ }^{\circ}$

## Rate Group Testing

- Average benefit percentage test = average HCE benefits must not be more than 70\% of average NHCE benefits
- Must include deferrals in average benefits
- Average benefit percentage test
- NHCE ratio $=(2.11 \%+1.90 \%+6.44 \%+6.44 \%$ $+8.23 \%+5.04 \%+12.37 \%+36.21 \%) / 8=$ 9.84\%
- HCE ratio $=(5.69 \%+8.55 \%+13.96 \%+10.33 \%$ + 31.55\%) / 5 = 14.02\%
- Average benefit ratio $=9.84 \% / 14.02 \%=$ 70.18\%


## ASPPA

New Comp/SH 401(k) Plan

| EE | Age | Comp. | Deferral | Alloc. | Alloc $\%$ | EBR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adj. EBR |  |  |  |  |  |  |
| Dr. Hurtz | 55 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $3.78 \%$ |
| Dr. Payne | 50 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $5.68 \%$ |
| Dr. Akey | 44 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $9.26 \%$ |
| HCE 1 | 40 | $\$ 160,000$ | $\$ 0$ | $\$ 7,088$ | $4.43 \%$ | $4.28 \%$ |
| HCE 2 | 30 | $\$ 120,000$ | $\$ 0$ | $\$ 5,316$ | $4.43 \%$ | $9.69 \%$ |
| NHCE 1 | 55 | $\$ 100,000$ | $\$ 3,000$ | $\$ 4,430$ | $4.43 \%$ | $1.26 \%$ |
| NHCE 2 | 50 | $\$ 85,000$ | $\$ 0$ | $\$ 3,766$ | $4.43 \%$ | $1.90 \%$ |
| NHCE 3 | 35 | $\$ 47,000$ | $\$ 0$ | $\$ 2,082$ | $4.43 \%$ | $6.44 \%$ |
| NHCE 4 | 35 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | $6.44 \%$ |
| NHCE 5 | 32 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | $8.23 \%$ |
| NHCE 6 | 38 | $\$ 39,000$ | $\$ 0$ | $\$ 1,728$ | $4.43 \%$ | $5.04 \%$ |
| NHCE 7 | 27 | $\$ 30,000$ | $\$ 0$ | $\$ 1,329$ | $4.43 \%$ | $12.37 \%$ |
| NHCE 8 | 24 | $\$ 25,000$ | $\$ 0$ | $\$ 1,108$ | $4.43 \%$ | $15.80 \%$ |
| Total |  | $\mathbf{\$ 1 , 4 7 0 , 0 0 0}$ | $\$ 55,500$ | $\$ \mathbf{1 3 4 , 0 6 9}$ |  | $12.37 \%$ |

Can also correct problem by having HCEs stop deferring (or having NHCEs increase deferrals) under plan = would only apply for future years

## Rate Group Testing

- Average benefit percentage test = average HCE benefits must not be more than 70\% of average NHCE benefits
- Must include deferrals in average benefits
- Average benefit percentage test
- NHCE ratio $=(2.11 \%+1.90 \%+6.44 \%+6.44 \%$ $+8.23 \%+5.04 \%+12.37 \%+15.80 \%) / 8=$ 7.29\%
- HCE ratio $=(5.69 \%+8.55 \%+13.96 \%+4.28 \%$ + 9.69\%) / 5 = 8.42\%
- Average benefit ratio = 7.29\% / 8.42\% = 86.58\%


## Any Other Options?

## ASPPA

## Rate Group Testing

- NHCE concentration $\%=8 / 13=61.54 \%$
- Midpoint \% = 44.25\%
- HCE $2=9.69 \%$ rate group $\quad$ HCE $1=4.28 \%$ rate group

- Dr. Akey $=9.26 \%$ rate group - Dr. Hurtz $=3.78 \%$ rate group
$\begin{aligned} & \text { NHCE } \%=2 / 8=25 \% \\ & -H C E \%=2 / 5=40 \%\end{aligned}=62.5 \% \quad \begin{aligned} & \text { NHCE } \%=6 / 8=75 \% \\ & \text { HCE } \%=5 / 5=100 \%\end{aligned}$
- Dr. Payne $=5.68 \%$ rate group

NHCE \% = $5 / 8=62.5 \%$
HCE $\%=3 / 5=60 \%$

## ASPPA

New Comp/SH 401(k) Plan

| EE | Age | Comp. | Deferral | Alloc. | Alloc \% | EBR | Adj. EBR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dr. Hurtz | 55 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 3.78\% | 5.69\% |
| Dr. Payne | 50 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 5.68\% | 8.55\% |
| Dr. Akey | 44 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 9.26\% | 13.96\% |
| HCE 1 | 40 | \$160,000 | \$10,000 | \$7,088 | 4.43\% | 4.28\% | 10.33\% |
| HCE 2 | 30 | \$120,000 | \$12,000 | \$5,316 | 4.43\% | 9.69\% | 31.55\% |
| NHCE 1 | 55 | \$100,000 | \$3,000 | \$4,430 | 4.43\% | 1.26\% | 2.11\% |
| NHCE 2 | 50 | \$85,000 | \$0 | \$3,766 | 4.43\% | 1.90\% | 1.90\% |
| NHCE 3 | 35 | \$47,000 | \$0 | \$2,082 | 4.43\% | 6.44\% | 6.44\% |
| NHCE 4 | 35 | \$42,000 | \$0 | \$1,861 | 4.43\% | 6.44\% | 6.44\% |
| NHCE 5 | 32 | \$42,000 | \$0 | \$2,100 | 4.99\% | 9.26\% | 9.26\% |
| NHCE 6 | 38 | \$39,000 | \$0 | \$1,728 | 4.43\% | 5.04\% | 5.04\% |
| NHCE 7 | 27 | \$30,000 | \$0 | \$1,329 | 4.43\% | 12.37\% | 12.37\% |
| NHCE 8 | 24 | \$25,000 | \$0 | \$1,108 | 4.43\% | 15.80\% | 15.80\% |
| Total |  | \$1,470,000 | \$77,500 | \$134,069 |  |  |  |

Could provide additional contribution to NHCE5 in order to bring NHCE5 into Dr. Akey's rate group

## ASPPA

## Rate Group Testing

- NHCE concentration \% = 8/13 = 61.54\%
- Midpoint \% = 44.25\%
- HCE $2=9.69 \%$ rate group

$$
\begin{aligned}
& \text { NHCE } \%=2 / 8=25 \% \\
& -H C E=125 \%=1 / 5=20 \%
\end{aligned}
$$

- HCE 1 = 4.28\% rate group

NHCE \% = 6/8 = 75\% HCE $\%=4 / 5=80 \%=93.75 \%$

- Dr. Akey $=9.26 \%$ rate group - Dr. Hurtz $=3.78 \%$ rate group $\begin{array}{ll}\text { NHCE } \%=3 / 8=25 \% \\ -H C E ~ & =-2 / 5=40 \%\end{array}=93.75 \% \quad \begin{aligned} & \text { NHCE } \%=6 / 8=75 \% \\ & \text { HCE } \%=5 / 5=-100 \%\end{aligned}=75 \%$
- Dr. Payne $=5.68 \%$ rate group

$$
\begin{aligned}
& \text { NHCE } \%=5 / 8=62.5 \% \\
& -H C E \%=3 / 5=60 \%
\end{aligned}
$$



New Comp/SH 401(k) Plan

| EE | Age | Comp. | Deferral | Alloc. | Alloc $\%$ | EBR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dr. Hurtz | 55 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $3.78 \%$ |
| Dr. Payne | 50 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $5.68 \%$ |
| Dr. Akey | 44 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $9.26 \%$ |
| HCE 1 | 40 | $\$ 160,000$ | $\$ 10,000$ | $\$ 7,088$ | $4.43 \%$ | $4.28 \%$ |
| HCE 2 | 30 | $\$ 120,000$ | $\$ 12,000$ | $\$ 5,316$ | $4.43 \%$ | $9.69 \%$ |
| NHCE 1 | 55 | $\$ 100,000$ | $\$ 3,000$ | $\$ 4,430$ | $4.43 \%$ | $1.26 \%$ |
| NHCE 2 | 50 | $\$ 85,000$ | $\$ 0$ | $\$ 3,766$ | $4.43 \%$ | $1.90 \%$ |
| NHCE 3 | 35 | $\$ 47,000$ | $\$ 0$ | $\$ 2,082$ | $4.43 \%$ | $6.44 \%$ |
| NHCE 4 | 35 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | $6.44 \%$ |
| NHCE 5 | 32 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | $8.23 \%$ |
| NHCE 6 | 38 | $\$ 39,000$ | $\$ 0$ | $\$ 1,728$ | $4.43 \%$ | $5.04 \%$ |
| Total |  | $\$ \mathbf{1 4 1 5 , 0 0 0}$ | $\$ 77,500$ | $\$ 131,632$ |  |  |

What if Slip 'n Fall "lays off" NHCE 7 and 8 ? How can plan be corrected to fix failed test?

## Testing Alternatives

- Amend plan to provide additional contribution to NHCs
- Amendment not required if everyone in own group - Be careful if using separate groups for partnership
- Not aware of IRS challenging such a plan design
- May amend after end of plan year under TR 1.401(a)(4)-11 (g)
- Top-paid group test
- Imputing permitted disparity
- Average compensation
- Plan restructuring

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ) ASPPA} |  |  |  |  |  |  |
| New Conn SMM |  |  |  |  |  |  |
| EE | Age | Comp. | Deferral | Alloc. | Alloc \% | EBR |
| Dr. Hurtz | 55 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 3.78\% |
| Dr. Payne | 50 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 5.68\% |
| Dr. Akey | 44 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 9.26\% |
| HCE 1 | 40 | \$160,000 | \$10,000 | \$7,088 | 4.43\% | 4.28\% |
| HCE 2 | 30 | \$120,000 | \$12,000 | \$5,316 | 4.43\% | 9.69\% |
| NHCE 1 | 55 | \$100,000 | \$3,000 | \$6,370 | 6.37\% | 1.81\% |
| NHCE 2 | 50 | \$85,000 | \$0 | \$5,415 | 6.37\% | 2.72\% |
| NHCE 3 | 35 | \$47,000 | \$0 | \$2,994 | 6.37\% | 9.26\% |
| NHCE 4 | 35 | \$42,000 | \$0 | \$2,675 | 6.37\% | 9.26\% |
| NHCE 5 | 32 | \$42,000 | \$0 | \$2,472 | 6.37\% | 11.83\% |
| NHCE 6 | 38 | \$39,000 | \$0 | \$2,484 | 6.37\% | 7.25\% |
| Total |  | \$1,415,000 | \$77,500 | \$138,314 |  |  |

What if Slip 'n Fall "lays off" NHCE 7 and 8? How can plan be corrected to fix failed test?

| $\Pi$ ASPPA |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| New Connm/SHMAM |  |  |  |  |  |  |
| EE | Age | Comp. | Deferral | Alloc. | Alloc \% | EBR |
| Dr. Hurtz | 55 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 3.78\% |
| Dr. Payne | 50 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 5.68\% |
| Dr. Akey | 44 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 9.26\% |
| HCE 1 | 40 | \$160,000 | \$10,000 | \$7,088 | 4.43\% | 4.28\% |
| HCE 2 | 30 | \$120,000 | \$12,000 | \$5,316 | 4.43\% | 9.69\% |
| NHCE 1 | 55 | \$100,000 | \$3,000 | \$4,430 | 4.43\% | 1.26\% |
| NHCE 2 | 50 | \$85,000 | \$0 | \$3,766 | 4.43\% | 1.90\% |
| NHCE 3 | 35 | \$47,000 | \$0 | \$2,082 | 4.43\% | 6.44\% |
| NHCE 4 | 35 | \$42,000 | \$0 | \$2,675 | 6.37\% | 9.26\% |
| NHCE 5 | 32 | \$42,000 | \$0 | \$2,192 | 5.22\% | 9.69\% |
| NHCE 6 | 38 | \$39,000 | \$0 | \$1,728 | 4.43\% | 5.04\% |
| Total |  | \$1,415,000 | \$77,500 | \$132,777 |  |  |

Can plan be amended after end of year to provide only NHCE4 and NHCE5 with additional benefits?

ASPPA ${ }^{*}$

## Rate Group Testing

NHCE concentration \% = 8/13 = 61.54\%

- Midpoint \% = 44.25\%
- HCE $2=9.69 \%$ rate group
- HCE $1=4.28 \%$ rate group

NHCE $\%=1 / 6=16.67 \%$
HCE $\%=1 / 5=20 \%$ $\begin{aligned} & \text { NHCE } \%=4 / 6=66.67 \% \\ & -\mathrm{HCE} \%=4 / 5=80 \%\end{aligned}=83.3 \%$

- Dr. Akey $=9.26 \%$ rate group - Dr. Hurtz $=3.78 \%$ rate group
- Dr. Payne $=5.68 \%$ rate group


## ASPPA

## Top Paid Group Test

- EE must have compensation > dollar amount in lookback year and must be in top-paid group
- Top 20\% of EEs ranked by compensation
- Election must be made in plan
- Allows plan to treat HCEs over 20\% threshold as NHCEs
- Be careful when defining allocation groups to ensure HCEs do not lose benefits
- Once become NHCE = must receive gateway
- When must top paid group election be made?


## ASPPA

## New Comp / SH 401(k) Plan

| EE | Age | Comp. | Defer | Total ER <br> Contrib | Alloc. $\%$ | EBR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dr. Hurtz | 55 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $3.78 \%$ |
| Dr. Payne | 50 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $5.68 \%$ |
| Dr. Akey | 44 | $\$ 260,000$ | $\$ 17,500$ | $\$ 34,500$ | $13.27 \%$ | $9.26 \%$ |
| HCE 1 | 40 | $\$ 160,000$ | $\$ 10,000$ | $\$ 7,088$ | $4.43 \%$ | $4.28 \%$ |
| HCE 2 | 30 | $\$ 120,000$ | $\$ 12,000$ | $\$ 5,316$ | $4.43 \%$ | $9.69 \%$ |
| NHCE 1 | 55 | $\$ 100,000$ | $\$ 3,000$ | $\$ 4,430$ | $4.43 \%$ | $1.26 \%$ |
| NHCE 2 | 50 | $\$ 85,000$ | $\$ 0$ | $\$ 3,766$ | $4.43 \%$ | $1.90 \%$ |
| NHCE 3 | 35 | $\$ 47,000$ | $\$ 0$ | $\$ 2,082$ | $4.43 \%$ | $6.44 \%$ |
| NHCE 4 | 35 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | $6.44 \%$ |
| NHCE 5 | 32 | $\$ 42,000$ | $\$ 0$ | $\$ 1,861$ | $4.43 \%$ | $8.23 \%$ |
| NHCE 6 | 38 | $\$ 39,000$ | $\$ 0$ | $\$ 1,728$ | $4.43 \%$ | $5.04 \%$ |

20\% x 11 = 2.2. Therefore, can treat 2 HCE as NHCE

## ASPPA

## Imputing Permitted Disparity

- Takes into account the fact that HCEs do not receive SS on all compensation
- By imputing permitted disparity - NHCEs EBRs are increased at greater rate than HCE EBRs
- Do not have to be using permitted disparity - can use in rate group test
- Cannot use imputed permitted disparity with deferrals, matching contributions or SH contributions


## ASPPA

## Average Compensation

- Do not have to use only current year compensation
- Regulations permit rate groups to be determined on basis of average comp
- Can use average compensation over period of at least 3 years
- Does not have to be defined in plan document
- Using average comp compared to current comp will improve test results if NHCEs have higher increases (as a percentage of compensation) than HCEs

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EE | Age | Comp. | Deferral | Alloc. | Alloc \% | EBR |
| Dr. Hurtz | 55 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 3.78\% |
| Dr. Payne | 50 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 5.68\% |
| Dr. Akey | 44 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 9.26\% |
| HCE 1 | 40 | \$160,000 | \$10,000 | \$7,088 | 4.43\% | 4.28\% |
| HCE 2 | 30 | \$120,000 | \$12,000 | \$5,316 | 4.43\% | 9.69\% |
| NHCE 1 | 55 | \$100,000 | \$3,000 | \$4,430 | 4.43\% | 1.26\% |
| NHCE 2 | 50 | \$85,000 | \$0 | \$3,766 | 4.43\% | 1.90\% |
| NHCE 3 | 35 | \$47,000 | \$0 | \$2,082 | 4.43\% | 6.44\% |
| NHCE 4 | 35 | \$42,000 | \$0 | \$2,675 | 6.37\% | 9.26\% |
| NHCE 5 | 32 | \$42,000 | \$0 | \$2,192 | 5.22\% | 9.69\% |
| NHCE 6 | 38 | \$39,000 | \$0 | \$1,728 | 4.43\% | 5.04\% |
| Total |  | \$1,415,000 | \$77,500 | \$132,777 |  |  |
| What if Slip 'n Fall "lays off" NHCE 7 and 8 ? How can plan be corrected to fix failed test? |  |  |  |  |  |  |

## ASPPA

## Example

- Dr. Akey's compensation history
- 2014-260,000
- 2013-255,000
- 2012-250,000
- 2011-245,000
- 2010-230,000
- Average compensation $=\mathbf{\$ 2 4 8}, 000$
- New EBR for Dr. Akey = 9.71\% (instead of 9.26\%)


## ASPPA ${ }^{\circ}$

## Example

- NHCE 5's compensation history
- 2014 - \$42,000
- 2013 - \$38,000
- 2012 - \$36,000
- 2011 - \$32,000
- 2010 - \$30,000
- Average compensation $=\mathbf{\$ 3 5 , 6 0 0}$
- New EBR for NHCE 5 = 10.93\% (instead of 9.26\%)


## Example

- Can have significant impact if have NHCE hired during year with low compensation
- NHCE 5's compensation history
- 2014 - \$42,000
- 2013 - \$38,000
- 2012 - \$36,000
- 2011 - \$32,000
- 2010 - \$10,000
- Average compensation = \$31,600
- New EBR for NHCE 5 = 12.31\% (instead of 9.26\%)


## ASPPA

## Restructuring

- Plans may be "restructured" into component plans for purposes of coverage and nondiscrimination testing
- Can be useful in certain circumstances to allow plan to pass without having to provide additional benefits
- Can be very helpful where have young HCE or family member of owner
- Restructuring may not be used to avoid gateway = must provide gateway to NHCEs

ASPPA

## Restructuring

- Each component plan must separately satisfy coverage
- If component plan satisfies coverage = can be tested separately for nondiscrimination
- Plan can be restructured differently each year in any manner
- No plan amendment is required = restructuring occurs only for testing purposes
- Probably will need to satisfy $70 \%$ coverage test unless have "reasonable classification"


What if Slip 'n Fall "lays off" NHCE 7 and 8 ? How can plan be corrected to fix failed test?

## ASPPA ${ }^{\circ}$

## Restructuring

- Divide plan into 2 plans and test separately for coverage and nondiscrimination
- Plan \#1 = young HCE and 2 older NHCEs

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EE | Age | Comp. | Deferral | Alloc. | Alloc \% | EBR |
| Dr. Hurtz | 55 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 3.78\% |
| Dr. Payne | 50 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 5.68\% |
| Dr. Akey | 44 | \$260,000 | \$17,500 | \$34,500 | 13.27\% | 9.26\% |
| HCE 1 | 40 | \$160,000 | \$10,000 | \$7,088 | 4.43\% | 4.28\% |
| HCE 2 | 30 | \$120,000 | \$12,000 | \$5,316 | 4.43\% | 9.69\% |
| NHCE 1 | 55 | \$100,000 | \$3,000 | \$4,430 | 4.43\% | 1.26\% |
| NHCE 2 | 50 | \$85,000 | \$0 | \$3,766 | 4.43\% | 1.90\% |
| NHCE 3 | 35 | \$47,000 | \$0 | \$2,082 | 4.43\% | 6.44\% |
| NHCE 4 | 35 | \$42,000 | \$0 | \$1,861 | 4.43\% | 6.44\% |
| NHCE 5 | 32 | \$42,000 | \$0 | \$1,861 | 4.43\% | 8.23\% |
| NHCE 6 | 38 | \$39,000 | \$0 | \$1,728 | 4.43\% | 5.04\% |
| Total |  | \$1,415,000 | \$77,500 | \$131,632 |  |  |

Plan can be restructured into component plans = Plan \#1 includes HCE2 and NHCE1 and NHCE2.

## ASPPA ${ }^{\circ}$

## Restructuring

- Divide plan into 2 plans and test separately for coverage and nondiscrimination
- Plan \#1 = young HCE and 2 older NHCEs
- HCEs $=1 / 5=20 \% ;$ NHCEs $=2 / 6=33.33 \%$
- 33.33\%/20\% = 166.65\% = Passes ratio coverage test
- Since all EEs receive 4.43\% allocation = passes uniform nondiscrimination test


Plan can be restructured into component plans = Plan \#2 includes Drs., HCE1 and remaining NHCEs.

## ASPPA ${ }^{*}$

## Restructuring

- Divide plan into 2 plans and test separately for coverage and nondiscrimination
- Plan \#2 = 3 doctors, HCE 1 and 4 younger NHCEs
- HCEs $=4 / 5=80 \% ;$ NHCEs $=4 / 6=66.67 \%$
- $66.67 \% / 80 \%=83.34 \%=$ passes ratio coverage test
- Plan is cross-tested = will need to increase benefit for NHCE5 to pass reasonable classification test
- Still have to deal with ABPT = will still need to include EEs in Plan \#1 (if plan is subject to ABPT)


Plan can be restructured into component plans = Plan \#2 includes Drs., HCE1 and remaining NHCEs.

## ASPPA

## Rate Group Testing

NHCE concentration \% = 6/11 = 54.55\%

- Midpoint \% = 45\%
-Dr. Akey $=9.26 \%$ rate group - Dr. Payne $=5.68 \%$ rate group
NHCE \% = $1 / 4=25 \%$
HCE $\%=1 / 4=25 \%-\quad=100 \%$ NHCE \% = $3 / 4=75 \%$
HCE $\%=1 / 4=25 \% \quad$ HCE $\%=2 / 4=50 \%=150 \%$
- HCE1 $=4.28 \%$ rate group - Dr. Hurtz $=3.78 \%$ rate group

NHCE \% $=3 / 4=75 \%=100 \%$
NHCE \% = 4/4 = 100\%
HCE $\%=3 / 4=75 \%=100 \%$
HCE $\%=4 / 4=100 \%=100 \%$

## - No need to perform ABPT since all rate groups satisfy ratio test

