





WORK	EE	Census	
	EE	Age	Comp
	Dr. Hurtz	55	\$260,000
	Dr. Payne	50	\$260,000
	Dr. Akey	44	\$260,000
	HCE 1	40	\$160,000
	HCE 2	30	\$120,000
	NHCE 1	55	\$100,000
	NHCE 2	50	\$85,000
	NHCE 3	35	\$47,000
	NHCE 4	35	\$42,000
	NHCE 5	32	\$42,000
	NHCE 6	38	\$39,000
	NHCE 7	27	\$30,000
	NHCE 8	24	<u>\$25,000</u>
			\$1,470,000
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WORKING FOR ARERICAS		w Co	mp/	SH 4	401	(k) I	Plan	
EE	Age	Comp.	Deferral	Alloc.	Alloc %	Factor	Annuity	EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%			
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%			1
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%			
HCE 1	40	\$160,000	\$10,000					
HCE 2	30	\$120,000	\$12,000					
NHCE 1	55	\$100,000	\$3,000					
NHCE 2	50	\$85,000	\$0					
NHCE 3	35	\$47,000	\$0					
NHCE 4	35	\$42,000	\$0					
NHCE 5	32	\$42,000	\$0					
NHCE 6	38	\$39,000	\$0					
NHCE 7	27	\$30,000	\$0					
NHCE 8	24	\$25,000	\$0					
Total		\$1,470,000	\$77,500					
Slip 'n Fa	all m \$52,	akes a \$34, 000 maximi	500 conti um contri	ibution f bution (a	for each	of the 3 c errals)	loctors to	get ss permission of ASP9A.





WORKING FOR AMERICA'S	New Comp/SH 401(k) Plan											
EE	Age	Comp.	Deferral	Alloc.	Alloc %	Factor	Annuity	EBR				
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	0.284451	\$9,814					
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	0.427716	\$14,757					
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	0.697805	\$24,076					
HCE 1	40	\$160,000	\$10,000									
HCE 2	30	\$120,000	\$12,000									
NHCE 1	55	\$100,000	\$3,000									
NHCE 2	50	\$85,000	\$0									
NHCE 3	35	\$47,000	\$0									
NHCE 4	35	\$42,000	\$0									
NHCE 5	32	\$42,000	\$0									
NHCE 6	38	\$39,000	\$0									
NHCE 7	27	\$30,000	\$0									
NHCE 8	24	\$25,000	\$0									
Total		\$1,470,000	\$77,500									
Drs.' cor allocatio	ntrib on tin	ution is conv nes convers	verted to ion factor	annuity	at age 6	5 by multi	iplying \$3	4,500				

WORKING FOR AMERICAS	A* Ne	w Co	mp/	SH 4	401	(k) F	Plan	
EE	Age	Comp.	Deferral	Alloc.	Alloc %	Factor	Annuity	EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	0.284451	\$9,814	3.78%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	0.427716	\$14,757	5.68%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	0.697805	\$24,076	9.26%
HCE 1	40	\$160,000	\$10,000					
HCE 2	30	\$120,000	\$12,000					
NHCE 1	55	\$100,000	\$3,000					
NHCE 2	50	\$85,000	\$0					
NHCE 3	35	\$47,000	\$0					
NHCE 4	35	\$42,000	\$0					
NHCE 5	32	\$42,000	\$0					
NHCE 6	38	\$39,000	\$0					
NHCE 7	27	\$30,000	\$0					
NHCE 8	24	\$25,000	\$0					
Total		\$1,470,000	\$77,500					
Drs.' cor annuity	ntrib at ag	ution is conv je 65 by con	verted to	Equivale on (\$260	nt Bener ,000)	Fit Rate (E	BR) by di	viding



WORKING FOR AMERICAS	A* RETEREMENT Ne	w Co	mp/	SH 4	01(k) P	lan	
EE	Age	Comp.	Deferral	Alloc.	Alloc %	Factor	Annuity	EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	0.284451	\$9,814	3.78%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	0.427716	\$14,757	5.68%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	0.697805	\$24,076	9.26%
HCE 1	40	\$160,000	\$10,000					
HCE 2	30	\$120,000	\$12,000					
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%			
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%			
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%			
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%			
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%			
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%			
NHCE 7	27	\$30,000	\$0	\$1,329	4.43%			
NHCE 8	24	\$25,000	\$0	\$1,108	4.43%			
Total		\$1,470,000	\$77,500					
Slip 'n Fa	all m ensa	ust make a tion (1/3 of	contribut 13.27%	ion on beh	half of al	I NHCES e	equal to	4.43%

ASPP/	WEAKING FOR AMERICAS HITHEMENT												
	Ve	w Co	mp/	SH 4	01(k) P	lan						
EE	Age	Comp.	Deferral	Alloc.	Alloc %	Factor	Annuity	EBR					
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	0.284451	\$9,814	3.78%					
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	0.427716	\$14,757	5.68%					
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	0.697805	\$24,076	9.26%					
HCE 1	40	\$160,000	\$10,000										
HCE 2	30	\$120,000	\$12,000										
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	0.284451	\$1,260	1.26%					
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	0.427716	\$1,611	1.90%					
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	1.454124	\$3,028	6.44%					
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	1.454124	\$2,706	6.44%					
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	1.857337	\$3,456	8.23%					
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	1.138446	\$1,967	5.04%					
NHCE 7	27	\$30,000	\$0	\$1,329	4.43%	2.792797	\$3,712	12.37%					
NHCE 8	24	\$25,000	\$0	\$1,108	4.43%	3.567210	\$3,951	15.80%					
Total		\$1,470,000	\$77,500										
EEs' allo conversi	cation fa	ons are conv actor to get	verted to l annuity a	EBRs by m t age 65 a	ultiplyin nd divid	ng allocat ling by co	ion by mpensa	tion _{an of ASPPA}					

WORKING FOR AMERICAS		w Co	mp/	SH 4	01(k) P	lan	
EE	Age	Comp.	Deferral	Alloc.	Alloc %	Factor	Annuity	EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	0.284451	\$9,814	3.78%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	0.427716	\$14,757	5.68%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	0.697805	\$24,076	9.26%
HCE 1	40	\$160,000	\$10,000	\$21,232	13.27%	0.967059	\$20,533	12.83%
HCE 2	30	\$120,000	\$12,000	\$15,924	13.27%	2.186504	\$34,818	29.02%
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	0.284451	\$1,260	1.26%
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	0.427716	\$1,611	1.90%
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	1.454124	\$3,028	6.44%
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	1.454124	\$2,706	6.44%
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	1.857337	\$3,456	8.23%
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	1.138446	\$1,967	5.04%
NHCE 7	27	\$30,000	\$0	\$1,329	4.43%	2.792797	\$3,712	12.37%
NHCE 8	24	\$25,000	\$0	\$1,108	4.43%	3.567210	\$3,951	15.80%
Total		\$1,470,000	\$77,500	\$158,821				
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WORKING FOR AMERICAS		w Co	mp/	SH 4	01(k) P	lan	
EE	Age	Comp.	Deferral	Alloc.	Alloc %	Factor	Annuity	EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	0.284451	\$9,814	3.78%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	0.427716	\$14,757	5.68%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	0.697805	\$24,076	9.26%
HCE 1	40	\$160,000	\$10,000	\$0	0%	0.967059	\$0	0%
HCE 2	30	\$120,000	\$12,000	\$0	0%	2.186504	\$0	0%
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	0.284451	\$1,260	1.26%
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	0.427716	\$1,611	1.90%
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	1.454124	\$3,028	6.44%
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	1.454124	\$2,706	6.44%
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	1.857337	\$3,456	8.23%
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	1.138446	\$1,967	5.04%
NHCE 7	27	\$30,000	\$0	\$1,329	4.43%	2.792797	\$3,712	12.37%
NHCE 8	24	\$25,000	\$0	\$1,108	4.43%	3.567210	\$3,951	15.80%
Total		\$1,470,000	\$77,500	\$121,665				
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WORKING TOR AMERICAS	^{a*} ^{ketikeset}	w Co	mp/	SH 4	01((k) P	lan	
EE	Age	Comp.	Deferral	Alloc.	Alloc %	Factor	Annuity	EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	0.284451	\$9,814	3.78%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	0.427716	\$14,757	5.68%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	0.697805	\$24,076	9.26%
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	0.967059	\$6,855	4.28%
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	2.186504	\$11,624	9.69%
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	0.284451	\$1,260	1.26%
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	0.427716	\$1,611	1.90%
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	1.454124	\$3,028	6.44%
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	1.454124	\$2,706	6.44%
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	1.857337	\$3,456	8.23%
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	1.138446	\$1,967	5.04%
NHCE 7	27	\$30,000	\$0	\$1,329	4.43%	2.792797	\$3,712	12.37%
NHCE 8	24	\$25,000	\$0	\$1,108	4.43%	3.567210	\$3,951	15.80%
Total		\$1,470,000	\$77,500	\$134,069				
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ASPPA"	KENT		Sec. 1						
N	ew	Comp	/SH 4	01(k)	Plai	n			
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR			
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%			
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%			
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%			
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%			
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%			
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%			
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%			
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%			
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	6.44%			
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	8.23%			
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%			
NHCE 7	27	\$30,000	\$0	\$1,329	4.43%	12.37%			
NHCE 8	24	\$25,000	\$0	\$1,108	4.43%	15.80%			
Total		\$1,470,000	\$77,500	\$134,069					
Plan must be tested under general nondiscrimination test on the basis of EBRs									







NHCE concert	CH 0/-		Midnoint	NHCE concept	CH 0/-		Midnoint
NACE CONCENT.	3H %	01 %	Muponit	NHCE concent.	SH 70	UH %	Mupoint
0-60	50.00	40.00	45.00	80	35.00	25.00	30.00
61	49.25	39.25	44.25	81	34.25	24.25	29.25
62	48.50	38.50	43,50	82	33.50	23.50	28.50
63	47.75	37.75	42.75	83	32.75	22.75	27.75
64	47,00	37.00	42.00	84	32.00	22.00	27.00
65	46.25	36.25	41.25	85	31.25	21.25	26.25
66	45.50	35.50	40.50	86	30.50	20.00	25.50
67	44.75	34.75	39.75	87	29.75	20.00	24.875
68	44.00	34.00	39.00	88	29.00	20.00	24.50
69	43.25	33.25	38.25	89	28.25	20.00	24.125
70	42.50	32.50	37.50	90	27.50	20.00	23.75
71	41.75	31.75	36.75	91	26.75	20.00	23.375
72	41.00	31.00	36.00	92	26.00	20.00	23.00
73	40.25	30.25	35.25	93	25.25	20.00	22.625
74	39.50	29.50	34.50	94	24.50	20.00	22.25
75	38.75	28.75	33.75	95	23.75	20.00	21.875
76	38.00	28.00	33.00	96	23.00	20.00	21.50
77	37.25	27.25	32.25	97	22.25	20.00	21.125
78	36.50	26.50	31.50	98	21.50	20.00	20.750
79	35.75	25.75	30.75	00	20.75	20.00	20 375





Nondis	scri	mina	atory	Classi	ficat	ion	Test
NHCE concent.	SH %	UH %	Midpoint	NHCE concent.	SH %	UH %	Midpoint
0-60	50.00	40.00	45.00	80	35.00	25.00	30.00
61	49.25	39.25	44.25	81	34.25	24.25	29.25
62	48.50	38.50	43,50	82	33.50	23.50	28.50
63	47.75	37.75	42.75	83	32.75	22.75	27.75
64	47,00	37.00	42.00	84	32.00	22.00	27.00
65	46.25	36.25	41.25	85	31.25	21.25	26.25
66	45.50	35.50	40.50	86	30.50	20,00	25.50
67	44.75	34.75	39.75	87	29.75	20.00	24.875
68	44.00	34.00	39.00	88	29.00	20.00	24.50
69	43.25	33.25	38.25	89	28.25	20.00	24.125
70	42.50	32.50	37.50	90	27.50	20.00	23.75
71	41.75	31.75	36.75	91	26.75	20.00	23.375
72	41.00	31.00	36.00	92	26.00	20.00	23.00
73	40.25	30.25	35.25	93	25.25	20.00	22.625
74	39.50	29.50	34.50	94	24.50	20.00	22.25
75	38.75	28.75	33.75	95	23.75	20.00	21.875
76	38.00	28.00	33.00	96	23.00	20.00	21.50
77	37.25	27.25	32.25	97	22.25	20.00	21.125
78	36.50	26.50	31.50	98	21.50	20.00	20.750
79	35.75	25.75	30.75	CO201-994A All rights reserv	20.75 d	20.00	20.375



VORKING FOR AMERICA'S RETURN	ew	Comp	/SH 4	01(k)	Plar	n
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	6.44%
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	8.23%
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%
NHCE 7	27	\$30,000	\$0	\$1,329	4.43%	12.37%
NHCE 8	24	\$25,000	\$0	\$1,108	4.43%	15.80%
Total		\$1,470,000	\$77,500	\$134,069		
Plan must EBRs	be tes	ted under gene	eral nondisci	rimination tes	st on the b pied, emailed or distributed witho	basis of



ASPPA" REING FOR AMERICA'S RETIRE	PW	Comp	/SH 4	01(k)	Pla	1
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	6.44%
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	8.23%
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%
NHCE 7	27	\$30,000	\$0	\$1,329	4.43%	12.37%
NHCE 8	24	\$25,000	\$0	\$1,108	4.43%	15.80%
Total		\$1,470,000	\$77,500	\$134,069		

NORKING FOR ARERICAS RET	TREMENT					_	
	lev	v Com	p/Sł	1 401	(K)	Plan	
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR	Adj. EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%	5.69%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%	8.55%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%	13.96%
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%	10.33%
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%	31.55%
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%	2.11%
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%	1.90%
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%	6.44%
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	6.44%	6.44%
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	8.23%	8.23%
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%	5.04%
NHCE 7	27	\$30,000	\$0	\$1,329	4.43%	12.37%	12.37%
NHCE 8	24	\$25,000	\$0	\$1,108	4.43%	15.80%	15.80%
Total		\$1,470,000	\$77,500	\$134,069			
Average I contribut	Benef ions	ïts Percentag	e Test (AB	PT) must in	nclude de served. May not be copied.	eferrals an	d ER e express permission of ASPPA.









ASPPA							
WORKING FOR AMERICA'S RE	lev	v Com	p/Sł	1 401	(k)	Plan	
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR	Adj. EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%	5.69%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%	8.55%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%	13.96%
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%	10.33%
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%	31.55%
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%	2.11%
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%	1.90%
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%	6.44%
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	6.44%	6.44%
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	8.23%	8.23%
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%	5.04%
NHCE 7	27	\$30,000	\$0	\$1,329	4.43%	12.37%	12.37%
NHCE 8	24	\$25,000	\$0	\$1,108	4.43%	15.80%	15.80%
Total		\$1,470,000	\$77,500	\$134,069			
Average contribut	Benef ions	its Percentag	e Test (AB	PT) must in	nclude de eserved. May not be copied. 4	ferrals an	d ER

NORKING FOR ARERICA'S RET		v Com	n/Sl	4 4 0 1	(k)	Dlan	
EE	Age	Comp.	Deferral			EBR	Adi, EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%	5.69%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%	8.55%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%	13.96%
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%	10.33%
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%	31.55%
NHCE 1	55	\$100,000	\$3,000	\$6,000	6.00%	1.71%	2.56%
NHCE 2	50	\$85,000	\$0	\$5,100	6.00%	2.57%	2.57%
NHCE 3	35	\$47,000	\$0	\$2,820	6.00%	8.73%	8.73%
NHCE 4	35	\$42,000	\$0	\$2,520	6.00%	8.73%	8.73%
NHCE 5	32	\$42,000	\$0	\$2,520	6.00%	11.14%	11.14%
NHCE 6	38	\$39,000	\$0	\$2,340	6.00%	6.83%	6.83%
NHCE 7	27	\$30,000	\$0	\$1,800	6.00%	16.76%	16.76%
NHCE 8	24	\$25,000	\$0	\$1,500	6.00%	21.40%	21.40%
Total		\$1,470,000	\$77,500	\$140,504			
Could pro satisfy AB	vide BPT	additional co	ntribution	to all NHCE	s in suffice	cient amo	unt to e express permission of ASPPA.



ASPPA"							
WORKING FOR AMERICA'S RET	lev	v Com	p/Sł	+ 401	(k)	Plan	
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR	Adj. EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%	5.69%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%	8.55%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%	13.96%
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%	10.33%
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%	31.55%
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%	2.11%
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%	1.90%
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%	6.44%
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	6.44%	6.44%
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	8.23%	8.23%
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%	5.04%
NHCE 7	27	\$30,000	\$0	\$1,329	4.43%	12.37%	12.37%
NHCE 8	24	\$25,000	\$0	\$2,538	10.15%	36.21%	36.21%
Total		\$1,470,000	\$77,500	\$135,166			
Could pro	vide	additional be	nefits only	to NHCE8 s	sufficient eserved. May not be copied.	to satisfy	ABPT



ASPPA	TREMENT						
N	lev	v Com	p/Sł	1 401	(k)	Plan	
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR	Adj. EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%	5.69%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%	8.55%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%	13.96%
HCE 1	40	\$160,000	\$0	\$7,088	4.43%	4.28%	4.28%
HCE 2	30	\$120,000	\$0	\$5,316	4.43%	9.69%	9.69%
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%	2.11%
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%	1.90%
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%	6.44%
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	6.44%	6.44%
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	8.23%	8.23%
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%	5.04%
NHCE 7	27	\$30,000	\$0	\$1,329	4.43%	12.37%	12.37%
NHCE 8	24	\$25,000	\$0	\$1,108	4.43%	15.80%	15.80%
Total		\$1,470,000	\$55,500	\$134,069			
Can also increase	corre defer	ct problem by rals) under pl	y having He lan = woul	CEs stop de d only appl	ferring (o y for futu	or having ire years	NHCES e express permission of ASPPA







ASPPA"							
WORKING FOR AMERICA'S RET	lev	v Com	p/Sł	1 401	(k)	Plan	
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR	Adj. EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%	5.69%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%	8.55%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%	13.96%
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%	10.33%
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%	31.55%
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%	2.11%
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%	1.90%
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%	6.44%
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	6.44%	6.44%
NHCE 5	32	\$42,000	\$0	\$2,100	4.99%	9.26%	9.26%
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%	5.04%
NHCE 7	27	\$30,000	\$0	\$1,329	4.43%	12.37%	12.37%
NHCE 8	24	\$25,000	\$0	\$1,108	4.43%	15.80%	15.80%
Total		\$1,470,000	\$77,500	\$134,069			
Could pro into Dr. A	vide key's	additional co rate group	ntribution	to NHCE5 in	order to served. May not be copied. 4	b bring NH	ICE5 e express permission of ASPPI



ASPPA®	LENT					
N	ew	Comp	/SH 4	01(k)	Plar	1
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	6.44%
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	8.23%
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%
Total		\$1,415,000	\$77,500	\$131,632		
What if Slij fix failed te	o 'n Fa est?	ll "lays off" NH	CE 7 and 8?	How can pla	n be corre	cted to



WORKING FOR AMERICAS RETRIES	ew	Comp	/SH 4	01(k)	Plar	1
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%
NHCE 1	55	\$100,000	\$3,000	\$6,370	6.37%	1.81%
NHCE 2	50	\$85,000	\$0	\$5,415	6.37%	2.72%
NHCE 3	35	\$47,000	\$0	\$2,994	6.37%	9.26%
NHCE 4	35	\$42,000	\$0	\$2,675	6.37%	9.26%
NHCE 5	32	\$42,000	\$0	\$2,472	6.37%	11.83%
NHCE 6	38	\$39,000	\$0	\$2,484	6.37%	7.25%
Total		\$1,415,000	\$77,500	\$138,314		
What if Slip fix failed te) 'n Fa st?	ll "lays off" NH	CE 7 and 8?	How can plan	n be corre	cted to

	Comp	/SH 4	01(k)	Plar	1
Age	Comp.	Deferral	Alloc.	Alloc %	EBR
55	\$260,000	\$17,500	\$34,500	13.27%	3.78%
50	\$260,000	\$17,500	\$34,500	13.27%	5.68%
44	\$260,000	\$17,500	\$34,500	13.27%	9.26%
40	\$160,000	\$10,000	\$7,088	4.43%	4.28%
30	\$120,000	\$12,000	\$5,316	4.43%	9.69%
55	\$100,000	\$3,000	\$4,430	4.43%	1.26%
50	\$85,000	\$0	\$3,766	4.43%	1.90%
35	\$47,000	\$0	\$2,082	4.43%	6.44%
35	\$42,000	\$0	\$2,675	6.37%	9.26%
32	\$42,000	\$0	\$2,192	5.22%	9.69%
38	\$39,000	\$0	\$1,728	4.43%	5.04%
	\$1,415,000	\$77,500	\$132,777		
	Age 55 50 44 40 30 55 50 35 35 32 38	Age Comp. 55 \$260,000 50 \$260,000 44 \$260,000 44 \$260,000 40 \$160,000 30 \$120,000 55 \$100,000 55 \$100,000 55 \$47,000 35 \$42,000 32 \$42,000 38 \$39,000	Age Comp. Deferral 55 \$260,000 \$17,500 50 \$260,000 \$17,500 50 \$260,000 \$17,500 44 \$260,000 \$17,500 44 \$260,000 \$17,500 40 \$160,000 \$10,000 30 \$120,000 \$12,000 55 \$100,000 \$3,000 50 \$85,000 \$0 35 \$47,000 \$0 35 \$42,000 \$0 32 \$42,000 \$0 38 \$39,000 \$0	AgeComp.DeferralAlloc.55\$260,000\$17,500\$34,50050\$260,000\$17,500\$34,50044\$260,000\$17,500\$34,50044\$260,000\$17,500\$34,50040\$160,000\$10,000\$7,08830\$120,000\$12,000\$5,31655\$100,000\$3,000\$4,43050\$85,000\$0\$3,76635\$47,000\$0\$2,08235\$42,000\$0\$2,67532\$42,000\$0\$2,19238\$39,000\$0\$1,72850\$1,415,000\$7,500\$132,777	AgeComp.DeferralAlloc.Alloc.%55\$260,000\$17,500\$34,50013.27%50\$260,000\$17,500\$34,50013.27%44\$260,000\$17,500\$34,50013.27%44\$260,000\$17,500\$34,50013.27%40\$160,000\$10,000\$7,0884.43%30\$120,000\$12,000\$5,3164.43%55\$100,000\$3,000\$4,4304.43%50\$85,000\$0\$3,7664.43%35\$47,000\$0\$2,0824.43%35\$42,000\$0\$2,6756.37%32\$42,000\$0\$1,7284.43%38\$39,000\$0\$1,7284.43%





Comp. \$260,000	Defer	Total ER		
\$260,000		Contrib	Alloc. %	EBR
	\$17,500	\$34,500	13.27%	3.78%
\$260,000	\$17,500	\$34,500	13.27%	5.68%
\$260,000	\$17,500	\$34,500	13.27%	9.26%
\$160,000	\$10,000	\$7,088	4.43%	4.28%
\$120,000	\$12,000	\$5,316	4.43%	9.69%
\$100,000	\$3,000	\$4,430	4.43%	1.26%
\$85,000	\$0	\$3,766	4.43%	1.90%
\$47,000	\$0	\$2,082	4.43%	6.44%
\$42,000	\$0	\$1,861	4.43%	6.44%
\$42,000	\$0	\$1,861	4.43%	8.23%
\$39,000	\$0	\$1,728	4.43%	5.04%
\$1,415,000	\$77,500	\$131,632		
	 \$260,000 \$160,000 \$120,000 \$100,000 \$85,000 \$47,000 \$42,000 \$42,000 \$39,000 \$1,415,000 	\$260,000 \$17,500 \$160,000 \$10,000 \$120,000 \$12,000 \$100,000 \$3,000 \$100,000 \$3,000 \$100,000 \$3,000 \$100,000 \$3,000 \$47,000 \$0 \$42,000 \$0 \$42,000 \$0 \$39,000 \$0 \$1,415,000 \$77,500	*260,000 \$17,500 \$34,500 *160,000 \$10,000 \$7,088 *120,000 \$12,000 \$5,316 *100,000 \$3,000 \$4,430 *85,000 \$0 \$3,766 *47,000 \$0 \$2,082 *442,000 \$0 \$1,861 *39,000 \$0 \$1,728 *1,415,000 \$77,500 \$131,632	*260,000 \$17,500 \$34,500 13.27% *160,000 \$10,000 \$7,088 4.43% *120,000 \$12,000 \$5,316 4.43% *100,000 \$3,000 \$4,430 4.43% *85,000 \$0 \$3,766 4.43% *85,000 \$0 \$3,766 4.43% *47,000 \$0 \$2,082 4.43% *42,000 \$0 \$1,861 4.43% *42,000 \$0 \$1,861 4.43% *42,000 \$0 \$1,861 4.43% *42,000 \$0 \$1,861 4.43% *42,000 \$0 \$1,861 4.43% *42,000 \$0 \$1,861 4.43% *442,000 \$0 \$1,861 4.43% *442,000 \$0 \$1,861 4.43% *39,000 \$0 \$1,728 4.43%





 Do not have to use only current year compensation

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- Regulations permit rate groups to be determined on basis of average comp
 - Can use average compensation over period of at least 3 years
 - Does not have to be defined in plan document
- Using average comp compared to current comp will improve test results if NHCEs have higher increases (as a percentage of compensation) than HCEs

New Comp/SH 401(k) Plan						
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%
NHCE 4	35	\$42,000	\$0	\$2,675	6.37%	9.26%
NHCE 5	32	\$42,000	\$0	\$2,192	5.22%	9.69%
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%
Total		\$1,415,000	\$77,500	\$132,777		
What if Slip 'n Fall "lays off" NHCE 7 and 8? How can plan be corrected to fix failed test?						





ASPPA							
Example							
 Can have significant impact if have NHCE hired during year with low compensation 							
 NHCE 5's compensation history 							
- 2014 - \$42,000							
- 2013 - \$38,000							
- 2012 - \$36,000							
- 2011 - \$32,000							
- 2010 - \$10,000							
 Average compensation = \$31,600 							
 New EBR for NHCE 5 = 12.31% (instead of 							
9.26%)							
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Restructuring							
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR	
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%	
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%	
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%	
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%	
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%	
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%	
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%	
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%	
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	6.44%	
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	8.23%	
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%	
Total		\$1,415,000	\$77,500	\$131,632			
What if Slip 'n Fall "lays off" NHCE 7 and 8? How can plan be corrected to fix failed test?							



Restructuring							
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR	
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%	
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%	
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%	
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%	
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%	
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%	
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%	
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%	
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	6.44%	
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	8.23%	
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%	
Total		\$1,415,000	\$77,500	\$131,632			
Plan can be restructured into component plans = Plan #1 includes HCE2 and NHCE1 and NHCE2.							



Restructuring							
ÉĒ	Age	Comp.	Deferral	Alloc.	Alloc %	EBR	
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%	
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%	
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%	
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%	
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%	
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%	
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%	
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%	
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	6.44%	
NHCE 5	32	\$42,000	\$0	\$1,861	4.43%	8.23%	
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%	
Total		\$1,415,000	\$77,500	\$131,632			
Plan can be	Plan can be restructured into component plans = Plan #2 includes Drs.,						
HCE1 and remaining NHCEs.							



Restructuring							
EE	Age	Comp.	Deferral	Alloc.	Alloc %	EBR	
Dr. Hurtz	55	\$260,000	\$17,500	\$34,500	13.27%	3.78%	
Dr. Payne	50	\$260,000	\$17,500	\$34,500	13.27%	5.68%	
Dr. Akey	44	\$260,000	\$17,500	\$34,500	13.27%	9.26%	
HCE 1	40	\$160,000	\$10,000	\$7,088	4.43%	4.28%	
HCE 2	30	\$120,000	\$12,000	\$5,316	4.43%	9.69%	
NHCE 1	55	\$100,000	\$3,000	\$4,430	4.43%	1.26%	
NHCE 2	50	\$85,000	\$0	\$3,766	4.43%	1.90%	
NHCE 3	35	\$47,000	\$0	\$2,082	4.43%	6.44%	
NHCE 4	35	\$42,000	\$0	\$1,861	4.43%	6.44%	
NHCE 5	32	\$42,000	\$0	\$2,094	4.99%	9.26%	
NHCE 6	38	\$39,000	\$0	\$1,728	4.43%	5.04%	
Total		\$1,415,000	\$77,500	\$131,865			
Plan can be restructured into component plans = Plan #2 includes Drs., HCE1 and remaining NHCEs.							

